




Proposal Evaluation OEM Vehicle Parts and Supplies RFP #080124

		Bruckner's Truck and Equipment	Campbell Freightliner, LLC	CleanSpray USA, LLC	Edmonton Motors, Ltd.	Elliott Auto Supply Co., Inc.	Ford Motor Company	General Motors ACDelco	Model 1 Commercial Vehicles
Possible Points									
Conformance to RFP Requirements	Pass/Fail								
Financial Viability and Marketplace Success	50	38	36		30	39	45	43	36
Ability to Sell and Deliver Service	150	106	96		91	125	131	128	95
Marketing Plan	100	77	69		52	74	83	85	57
Value Added Attributes	100	78	65		58	76	88	81	62
Depth and Breadth of Offered Equipment, Products, or Services	200	174	138		150	168	175	168	143
Pricing	400	285	293		221	240	331	320	258
Total Points	1,000	686	684		602	721	853	824	649
Rank Order		8	9		13	6	1	2	12

		Navistar, Inc.	Neopart Transit, LLC	Paccar Parts (PACCAR, Inc.)	PAI Holdco, Inc.	REJ California Group, Inc.	TerriCorp, Inc.	WECSYS, LLC
Possible Points								
Conformance to RFP Requirements	Pass/Fail							
Financial Viability and Marketplace Success	50	43	31	42	37			37
Ability to Sell and Deliver Service	150	125	88	128	114			104
Marketing Plan	100	83	53	85	73			76
Value Added Attributes	100	85	46	86	76			61
Products, or Services	200	150	101	164	161			130
Pricing	400	284	205	290	296			293
Total Points	1,000	769	524	794	758			700
Rank Order		4	15	3	5			7

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